# Vistra Retail Brands Set Industry Standard in National Survey of Aggregators, Brokers, and Consultants

## Dynegy and TXU Energy brands earn excellence awards in flagship annual study

**IRVING, Texas** — **July 14, 2021** — Vistra's (NYSE: VST) Dynegy retail brand ranked first in overall excellence, price competitiveness, and ease of doing business, as part of Energy Research Consulting Group's (ERCG) national aggregator, broker, and consultant (ABC) survey-based study. Dynegy's performance in the ERCG study marks the first time a single supplier claimed all three top excellence awards, the highest honor based on the data generated from more than 160 participating firms. Dynegy powers homes and businesses throughout the Northeast, Mid-Atlantic, and Midwest.

Additionally, Vistra's flagship retail brand, TXU Energy, made a strong showing in the ABC study, winning an excellence award for price competitiveness. The survey also showed that TXU Energy, which is the #1 choice for electricity in Texas, provided leading operational experience to ABCs in the categories of account manager, customer experience, and pass-through charges.

"Year after year, TXU Energy and Dynegy continue to perform and set industry standards in our annual study," said Young Kim, principal at ERCG. "Dynegy's elusive ERCG "triple crown" is the first in our study's history – an unprecedented achievement that not only shows that Dynegy has an exceptional ABC support system in place, but underscores Vistra's strong commitment to providing satisfaction to broker partners and customers."

Since 2014, ERCG has conducted an annual study on the ABC market. In the 2020 study, 160 ABC firms responded, representing an estimated 76% of sales volume conducted through third party intermediaries. TXU Energy and Dynegy are ranked among 42 total supplier brands in the 2020 study.

#### Media

Meranda Cohn 214-875-8004 Media.Relations@vistracorp.com

#### **Analysts**

Molly Sorg
214-812-0046
Investor@vistracorp.com

### **About Vistra**

Vistra (NYSE: VST) is a leading, Fortune 275 integrated retail electricity and power generation company based in Irving, Texas, providing essential resources for customers, commerce, and communities. Vistra combines an innovative, customer-centric approach to retail with safe, reliable, diverse, and efficient power generation. The company brings its products and services to market in 20 states and the District of Columbia, including six of the seven competitive wholesale markets in the U.S. and markets in Canada and Japan, as well. Serving nearly 5 million residential, commercial, and industrial retail customers with electricity and natural gas, Vistra is the largest competitive residential electricity provider in the country and offers over 50 renewable energy plans. The company is also the largest competitive power generator in the U.S. with a capacity of approximately 39,000 megawatts powered by a diverse portfolio, including natural gas, nuclear, solar, and battery energy storage facilities. In addition, the company is a large purchaser of wind power. The company is currently constructing a 400-MW/1,600-MWh battery energy storage system

in Moss Landing, California, which will be the largest of its kind in the world when it comes online. Vistra is guided by four core principles: we do business the right way, we work as a team, we compete to win, and we care about our stakeholders, including our customers, our communities where we work and live, our employees, and our investors. Learn more about our environmental, social, and governance efforts and read the company's sustainability report at <a href="https://www.vistracorp.com/sustainability/">https://www.vistracorp.com/sustainability/</a>.

## **Cautionary Note Regarding Forward-Looking Statements**

The information presented herein includes forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements, which are based on current expectations, estimates and projections about the industry and markets in which Vistra Corp. ("Vistra") operates and beliefs of and assumptions made by Vistra's management, involve risks and uncertainties, which are difficult to predict and are not guarantees of future performance, that could significantly affect the financial results of Vistra. All statements, other than statements of historical facts, that are presented herein, or in response to questions or otherwise, that address activities, events or developments that may occur in the future, including such matters as activities related to our financial or operational projections, the potential impacts of the COVID-19 pandemic on our results of operations, financial condition and cash flows, projected synergy, value lever and net debt targets, capital allocation, capital expenditures, liquidity, projected Adjusted EBITDA to free cash flow conversion rate, dividend policy, business strategy, competitive strengths, goals, future acquisitions or dispositions, development or operation of power generation assets, market and industry developments and the growth of our businesses and operations (often, but not always, through the use of words or phrases, or the negative variations of those words or other comparable words of a future or forward-looking nature, including, but not limited to: "intends," "plans," "will likely," "unlikely," "believe," "confident", "expect," "seek," "anticipate," "estimate," "continue," "will," "shall," "should," "could," "may," "might," "predict," "project," "forecast," "target," "potential," "goal," "objective," "guidance" and "outlook"), are forward-looking statements. Readers are cautioned not to place undue reliance on forward-looking statements. Although Vistra believes that in making any such forward-looking statement, Vistra's expectations are based on reasonable assumptions, any such forward-looking statement involves uncertainties and risks that could cause results to differ materially from those projected in or implied by any such forward-looking statement, including, but not limited to: (i) adverse changes in general economic or market conditions (including changes in interest rates) or changes in political conditions or federal or state laws and regulations; (ii) the ability of Vistra to execute upon the contemplated strategic, capital allocation, and performance initiatives and to successfully integrate acquired businesses; (iii) actions by credit ratings agencies; (iv) the severity, magnitude and duration of pandemics, including the COVID-19 pandemic, and the resulting effects on our results of operations, financial condition and cash flows; and (v) those additional risks and factors discussed in reports filed with the Securities and Exchange Commission by Vistra from time to time, including the uncertainties and risks discussed in the sections entitled "Risk Factors" and "Forward-Looking Statements" in Vistra's annual report on Form 10-K for the year ended Dec. 31, 2019 and any subsequently filed quarterly reports on Form 10-Q.

Any forward-looking statement speaks only at the date on which it is made, and except as may be required by law, Vistra will not undertake any obligation to update any forward-looking statement to reflect events or circumstances after the date on which it is made or to reflect the occurrence of unanticipated events. New factors emerge from time to time, and it is not possible to predict all of them; nor can Vistra assess the impact of each such factor or the extent to which any factor, or combination of factors, may cause results to differ materially from those contained in any forward-looking statement.

