# First Quarter 2020 RESULTS 



## VICTPA <br> ENERGY

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The information presented herein includes forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements, which are based on current expectations, estimates and projections about the industry and markets in which Vistra Energy Corp. ("Vistra") operates and beliefs of and assumptions made by Vistra's management, involve risks and uncertainties, which are difficult to predict and are not guarantees of future performance, that could significantly affect the financial results of Vistra. All statements, other than statements of historical facts, that are presented herein, or in response to questions or otherwise, that address activities, events or developments that may occur in the future, including such matters as activities related to our financial or operational projections, the potential impacts of the COVID-19 pandemic on our results of operations, financial condition and cash flows, projected synergy, value lever and net debt targets, capital allocation, capital expenditures, liquidity, projected Adjusted EBITDA to free cash flow conversion rate, dividend policy, business strategy, competitive strengths, goals, future acquisitions or dispositions, development or operation of power generation assets, market and industry developments and the growth of our businesses and operations (often, but not always, through the use of words or phrases, or the negative variations of those words or other comparable words of a future or forward-looking nature, including, but not limited to: "intends," "plans," "will likely," "unlikely," "believe," "confident", "expect," "seek," "anticipate," "estimate," "continue," "will," "shall," "should," "could," "may," "might," "predict," "project," "forecast," "target," "potential," "goal," "objective," "guidance" and "outlook"), are forward-looking statements. Readers are cautioned not to place undue reliance on forward-looking statements. Although Vistra believes that in making any such forward-looking statement, Vistra's expectations are based on reasonable assumptions, any such forward-looking statement involves uncertainties and risks that could cause results to differ materially from those projected in or implied by any such forward-looking statement, including, but not limited to: (i) adverse changes in general economic or market conditions (including changes in interest rates) or changes in political conditions or federal or state laws and regulations; (ii) the ability of Vistra to execute upon its contemplated strategic and performance initiatives and to successfully integrate acquired businesses; (iii) actions by credit ratings agencies; (iv) the severity, magnitude and duration of pandemics, including the COVID-19 pandemic, and the resulting effects on our results of operations, financial condition and cash flows; and (v) those additional risks and factors discussed in reports filed with the Securities and Exchange Commission by Vistra from time to time, including the uncertainties and risks discussed in the sections entitled "Risk Factors" and "Forward-Looking Statements" in Vistra's annual report on Form 10-K for the year ended December 31, 2019 and any subsequently filed quarterly reports on Form 10-Q.

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ENERGY

## Information About Non-GAAP Financial Measures and Items Affecting Comparability

"Adjusted EBITDA" (EBITDA as adjusted for unrealized gains or losses from hedging activities, tax receivable agreement impacts, reorganization items, and certain other items described from time to time in Vistra's earnings releases), "Adjusted Free Cash Flow before Growth" (cash from operating activities excluding changes in margin deposits and working capital and adjusted for capital expenditures (including capital expenditures for growth investments), other net investment activities, preferred stock dividends, and other items described from time to time in Vistra's earnings releases), "Ongoing Operations Adjusted EBITDA" (adjusted EBITDA less adjusted EBITDA from Asset Closure segment) and "Ongoing Operations Adjusted Free Cash Flow before Growth" (adjusted free cash flow before growth less cash flow from operating activities from Asset Closure segment before growth), are "non-GAAP financial measures." A non-GAAP financial measure is a numerical measure of financial performance that excludes or includes amounts so as to be different than the most directly comparable measure calculated and presented in accordance with GAAP in Vistra's consolidated statements of operations, comprehensive income, changes in stockholders' equity and cash flows. Non-GAAP financial measures should not be considered in isolation or as a substitute for the most directly comparable GAAP measures. Vistra's non-GAAP financial measures may be different from non-GAAP financial measures used by other companies.

Vistra uses Adjusted EBITDA as a measure of performance and believes that analysis of its business by external users is enhanced by visibility to both net income prepared in accordance with GAAP and Adjusted EBITDA. Vistra uses Adjusted Free Cash Flow before Growth as a measure of liquidity and believes that analysis of its ability to service its cash obligations is supported by disclosure of both cash provided by (used in) operating activities prepared in accordance with GAAP as well as Adjusted Free Cash Flow before Growth. Vistra uses Ongoing Operations Adjusted EBITDA as a measure of performance and Ongoing Operations Adjusted Free Cash Flow before Growth as a measure of liquidity and Vistra's management and board of directors have found it informative to view the Asset Closure segment as separate and distinct from Vistra's ongoing operations. The schedules attached to this earnings release reconcile the non-GAAP financial measures to the most directly comparable financial measures calculated and presented in accordance with U.S. GAAP.

I Welcome and Safe Harbor
Molly Sorg, VP Investor Relations and Chief Sustainability Officer
II COVID-19 Response and Impacts
Curt Morgan, President and Chief Executive Officer
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David Campbell, Executive Vice President and Chief Financial Officer

## COVID-19 Response and Impacts

## Curt Morgan <br> Chief Executive Officer

## Vistra took actions early in the year to prepare our operations for a COVID-19 environment, putting Vistra in a position of relative strength while ensuring the health and safety of our employees and our ability to provide safe, reliable electricity to our customers

## - Operations Preparedness - Actions Initiated Beginning in February 2020

- Suspended non-essential business travel and restricted access to corporate offices and plants
- Instituted daily calls for our power plant operations team and broader pandemic task force; $9^{\text {th }}$ week of weekly allemployee live-streams
- One of the first companies to implement temperature testing and entry questionnaires at our corporate offices and plant sites and instituted a work-from-home policy for all employees with remote-work capabilities
- All sites require face coverings and social distancing; facilities thoroughly cleaned between shifts
- Commercial team proactively executed transactions to position Vistra for anticipated market moves
- Commenced rotating shifts and alternate work locations for our 24/7 plant dispatch controls desk; added precautionary measures to protect our plant operators
- Implemented plans for employee sequestration at plants if necessary
- Results
- 86 maintenance outages completed or on schedule this spring to ensure plant reliability
- Vistra Retail maintained call center service levels $>90 \%$ in the first quarter of 2020 and $>92 \%$ in April 2020
- Only 2 positive tests to date among $\sim 5,500$ employees and $\sim 3,000$ contractors-neither contracted at work and neither became a part of the employee population upon contracting the virus; both have recovered
- Customer Assistance and Community Outreach
- Waiving late fees, extending payment dates, and providing payment plans for those impacted by COVID-19
- Bill payment assistance offered through TXU Energy Aid
- Donated $\$ 2$ million for COVID-19 relief efforts to non-profits and social service agencies in the communities we serve


## Vistra believes it is well-positioned to continue to deliver strong results in 2020 and is reaffirming 2020 guidance

~99\% hedged to direct commodity price risk for the balance of 2020, limiting the impact of changes in commodity prices on 2020 results
$\sim 90 \%$ of Retail EBITDA is derived from the residential and mass business customer classes, with residential load expected to increase in 2020
$\sim 70 \%$ of Adj. EBITDA is derived from the ERCOT market which, similar to the 2008-2009 recession, is proving to be relatively resilient

Liquidity is currently strong, and is expected to remain strong, even in a recessionary scenario

Fleet is well-positioned to continue to deliver safe and reliable electricity to our customers to assist them through this difficult time

## COVID-19: OBSERVED DEMAND BY MARKET

Through mid-April, the range of observed demand declines has been more pronounced in the Midwest and Northeast markets while ERCOT has been relatively resilient

## Range of Observed Demand Declines thru Mid-April ${ }^{1}$



Though demand is expected to be lower than pre-COVID-19 forecasts across all markets, actions taken by Vistra's commercial team have put the company in a strong position heading into the COVID-19-led economic downturn

- Generation Segment Outlook
- Vistra's generation segment earned incremental Adjusted EBITDA in the first quarter of 2020 by executing opportunistic commercial transactions and running its Permian Basin peaking assets at elevated prices
- Vistra is $\sim 99 \%$ hedged to direct commodity price risk for the balance of 2020, limiting the impact of changes in commodity prices on 2020 financial results
- Vistra's primary exposure to commodity price movements in 2020 is the volatile ERCOT summer
- Vistra expects it will be able to manage this exposure within its guidance range, particularly as we value $\sim 1,000 \mathrm{MW}$ of our position well below market forward prices for planning and guidance purposes
- ERCOT Summer Expectations
- Vistra estimates that with sustained COVID-19 impacts 2020 summer peak load will be ~2,000 MW lower relative to the ERCOT December 2019 CDR, representing a decrease in peak demand of ~2.5\%
- Even with lower demand, weather (wind and temperature) will continue to be a key variable for the realization of scarcity pricing intervals this summer
- Residential demand is relatively inelastic with the potential for increased air conditioning load due to temperature swings, especially with continued work from home


## COVID－19：RETAIL SEGMENT

## With $\sim 90 \%$ of Retail EBITDA derived from the Residential and Mass Business customer classes，Vistra believes it is well－positioned to continue to deliver strong results in 2020

## BAD DEBT

－Expect an increase in ERCOT bad debt expense in 2020 as a result of COVID－19 driven financial distress
－Negative impact mitigated by the Public Utility Commission of Texas COVID－19 Electricity Relief Program
－Retail electric providers reimbursed $\$ 0.04 / \mathrm{kWh}$ and avoid wires charges for qualifying customers

## RESIDENTIAL

－Expect a positive impact from higher residential volumes in 2020


## COMMERCIAL AND INDUSTRIAL

－Expect a negative impact from lower C\＆l volumes in 2020 across all markets


## CUSTOMERS FIRST

－Maintain focus on superior customer service
－Programs instituted to waive late fees，extend payment dates，and provide payment plan alternatives

FOCUS ON THE CUSTOMER

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－Bill payment assistance offered through TXU Energy Aid

We expect Vistra's integrated retail and generation business model to once again demonstrate its relative stability in 2020 - tracking strong

2020 Guidance:
Ongoing Operations
(\$ millions)

| Adjusted EBITDA |  |
| :--- | :--- |
|  |  |
| Adjusted FCFbG | $\mathbf{1 , 2}$ |
| $\mathbf{4}, 285-\$ 3,585$ |  |

## RETAIL BAD DEBT: COVID 19 IMPACT

Elevated near-term bad debt expectation due to COVID-19 economic stress

## RETAIL VOLUMES:

 COVID 19 IMPACTKEY DRIVERS:
Lower C\&I volumes partially offset by higher Residential volumes

## 2020E ADJ. EBITDA GUIDANCE (FEB '20)

## We expect the decreased demand from COVID-19 could have offsetting impacts in the markets where we operate

## ERCOT

- Renewable development likely to slow
- We are observing a slowdown in renewable penetration in ERCOT for projects slated to come online 2021+
- PPA appetite has also decreased among investment-grade offtakers
- Lower demand = lower 7x24 prices; difficult to capture full scarcity pricing through PPAs
- Increase in gas prices
- We expect gas prices to rise in 2021 and beyond as a result of decreased oil drilling activity
- Higher gas prices could further push up the price of power
- Potential increase in scarcity events
- With deferred supply growth, ERCOT reserve margins could be very tight when demand growth returns to pre-COVID-19 levels


## PJM and ISO-NE

- No new thermal development
- Current environment does not support new thermal development in PJM and ISO-NE
- Market economics did not support new thermal development prior to COVID-19related demand declines
- Current forward outlook is even less supportive of thermal new build
- Recent ISO-NE capacity auction clear insufficient for new build and uncertainty of upcoming PJM capacity auction is not helpful
- Potential incremental retirements
- We could see incremental retirements of higher heat rate / higher cost assets in a low power price environment


## Vistra currently expects its 2021 Ongoing Operations Adj. EBITDA to be within 10 percent of the 2020 guidance midpoint, with a meaningful possibility to achieve flat year-over-year results

## - 2021 Variables

- Given the uncertainty introduced by COVID-19, Vistra expects a range of outcomes in 2021 with the midpoint shifting somewhat lower
- As of April 30, 2020 Vistra is $\sim 57 \%$ hedged in ERCOT and $\sim 60-70 \%$ hedged in all other markets to direct power price risk in 2021; we are continuing to opportunistically hedge to balance risk with potential upside
- Meaningful chance that 2021 guidance could be flat to the 2020 guidance midpoint
- Key variables likely to influence future 2021 power prices include:
- Magnitude and duration of demand declines related to COVID-19
- Incremental development and/or retirements in key markets
- Future gas prices
- Weather and wind, especially in ERCOT


## - Potential Outcomes

- Prior to COVID-19, Vistra's fundamental point of view suggested 2021 Ongoing Operations Adjusted EBITDA could track in-line with, or potentially higher than, 2020E results
- Forward curves as of March 31, 2020 suggest 2021 Ongoing Operations Adjusted EBITDA would be ~\$200-250 million lower than the 2020E guidance midpoint
- Also stressed the Vistra point of view with various COVID-19-led demand scenarios and all resulted in a less than 10 percent decline from the 2020 guidance midpoint
- Given the distribution of potential outcomes and historical price curve shifts upward in the back half of the year, there continues to be a meaningful possibility to track in-line with or higher than the 2020 guidance midpoint


## First Quarter 2020 Financial Highlights

## David Campbell

Chief Financial Officer

Vistra delivered first quarter 2020 results ahead of management expectations

## ONGOING OPERATIONS ADJUSTED EBITDA1

(\$ millions)


## HIGHLIGHTS

## Q1 2020 Ongoing Ops Adj. EBITDA ${ }^{1}$ : $\mathbf{\$ 8 5 0}$ million

- $\$ 26$ million higher than 1Q19 results driven by the acquisitions of Ambit and Crius partially offset by lower capacity revenues in the NY/NE and MISO segments
- Retail: $\$ 54$ million higher than 1 Q19 results driven by the acquisitions of Ambit and Crius
- Generation²: $\$ 28$ million lower than 1Q19 due to lower results in NY/NE and MISO, primarily driven by lower capacity revenues


## LIQUIDITY

- Total liquidity of $\mathbf{\$ 1 , 8 3 4}$ million as of March $31,2020^{3}$
- Cash of $\$ 717$ million
- Revolver Availability of $\$ 1,117$ million
- Vistra believes it will continue to maintain ample liquidity throughout the COVID-19 pandemic, even under stressed recessionary conditions
- No significant long-term debt maturities until 2023 it will redeem all \$500 million aggregate principal amount of such notes on June 1, 2020.

Vistra is committed to achieving its long-term leverage target with significant debt reduction in 2020; despite COVID-19, a long-term capital allocation plan, including significant annual return of capital to shareholders, expected to be announced in September 2020

| 2020 | - Priority to reduce debt to track toward long-term leverage target of ~2.5x Net Debt/EBITDA <br> - Anticipate $>\$ 1.3$ billion of capital will be allocated toward debt reduction in 2020 <br> - Expected annual dividend of \$0.54/share |
| :---: | :---: |
| 2021 | - Core tenants of long-term allocation plan: <br> - $\boldsymbol{\sim} \mathbf{2 5 \%}$ of capital allocated to growth investment opportunities each year (on average) <br> - Only if investment thresholds are met <br> - Remaining $\sim 75 \%$ of capital returned to stakeholders <br> - Incremental share repurchases <br> - Attractive dividend yield |

## Appendix

| (\$ millions) | Q1 2020 | 2020E |
| :---: | :---: | :---: |
| Term Loan B and Funded Revolver ${ }^{1}$ | \$3,293 | \$2,572 |
| Senior Secured Notes | 3,100 | 3,100 |
| Senior Unsecured Notes ${ }^{2}$ | 4,266 | 3,600 |
| Other ${ }^{3}$ | 675 | 573 |
| Total Long-Term Debt | \$11,334 | \$9,845 |
| Less: cash and cash equivalents ${ }^{4}$ | (742) | (400) |
| Total Net Debt | \$10,592 | \$9,445 |
| Adjusted EBITDA (Ongoing Operations) ${ }^{5}$ | \$3,600 | \$3,600 |
| Gross Debt / EBITDA (x) | 3.1 x | 2.7x |
| Net Debt / EBITDA (x) | 2.9x | 2.6x |

 repayment of all $\$ 700$ million outstanding revolving credit loans, including $\$ 550$ million which was repaid in April 2020.
 the holders of its $5.875 \%$ senior unsecured notes due 2023 that it will redeem all $\$ 500$ million aggregate principal amount of such notes on June 1, 2020.
Includes Equipment and Forward Capacity Agreements, Accounts Receivable Securitization and remaining assumed Crius debt; excludes building financing

 Landing battery energy storage project.

## FUNDED DEBT TRANCHES

As of March 31, $2020^{1}$ (\$ millions)

| Issuer | Series | Principal Outstanding |  |
| :--- | :--- | :--- | ---: |
| Secured Debt |  |  |  |
| Vistra Operations | Senior Secured Revolving Credit Loans ${ }^{2}$ | $\$ 700$ |  |
| Vistra Operations | Senior Secured Term Loan B-3 due December 2025 | 2,593 |  |
| Vistra Operations | $3.550 \%$ Senior Secured Notes due July 2024 | 1,500 |  |
| Vistra Operations | $3.700 \%$ Senior Secured Notes due January 2027 | 800 |  |
| Vistra Operations | $4.300 \%$ Senior Secured Notes due July 2029 |  | 800 |
|  |  | Total Secured | $\$ 6,393$ |
| Unsecured Notes |  |  |  |
| Vistra Operations | $5.500 \%$ Senior Unsecured Notes due September 2026 | $\$ 1,000$ |  |
| Vistra Operations | $5.625 \%$ Senior Unsecured Notes due February 2027 | 1,300 |  |
| Vistra Operations | $5.000 \%$ Senior Unsecured Notes due July 2027 | 1,300 |  |
| Vistra Energy | $5.875 \%$ Senior Unsecured Notes due June 2023 |  |  |
| Vistra Energy | $8.125 \%$ Senior Unsecured Notes due January 2026 |  | 500 |

## CAPITAL EXPENDITURES

(\$ millions)

|  | 2020E |
| :--- | :---: |
| Nuclear \& Fossil Maintenance ${ }^{1,2}$ | $\$ 533$ |
| Nuclear Fuel | 85 |
| Non-Recurring ${ }^{3}$ | 3 |
| Growth $^{4}$ | 315 |
| Total Capital Expenditures | $\$ 935$ |
| Non-Recurring ${ }^{3}$ | $(3)$ |
| Growth ${ }^{4}$ | $(315)$ |
| Adjusted Capital Expenditures | $\$ 618$ |

## Q1 2020 RETAIL HIGHLIGHTS

$\checkmark$ Weather for the quarter was consistently mild in all regions, including the mildest January on record for much of the Midwest and Northeast
$\checkmark$ Maintained customer pricing discipline throughout the portfolio and exceeded Business Markets sales performance goals for the quarter
$\checkmark$ Continued to receive 5-star Texas PUC rating; ranking ahead of all major retailers

## RESIDENTIAL CUSTOMER COUNTS¹



| RETAIL VOLUME |  |
| :---: | :---: |
| All markets (electric volumes in TWh) | 21.0 |
| 16.3 | 3.0 |
| 2.3 |  |
| 9.5 |  |
| 4.5 | 7.1 |
| Q1 2019 | Q1 2020 |
| - Residential Business | -Aggregation |

## ENERGY DEGREE DAYS

ERCOT North Central Zone


## TOTAL GENERATION

| TWhs | Q1 2019 | Q1 2020 |
| :--- | :---: | :---: |
| ERCOT | 20.1 | 19.7 |
| PJM | 14.5 | 12.3 |
| NY/NE | 4.9 | 3.7 |
| MISO | 4.7 | 2.9 |
| CAISO | 1.6 | 1.5 |
| Ong. Ops | $\mathbf{4 8 . 2}$ | $\mathbf{4 0 . 1}$ |
| Asset Closure | 2.4 | 0 |

## COMMERCIAL AVAILABILITY

| $\%$ | Q1 2019 | Q1 2020 |
| :--- | :---: | :---: |
| ERCOT Gas | $96 \%$ | $97 \%$ |
| ERCOT Coal | $94 \%$ | $93 \%$ |
| PJM Gas | $100 \%$ | $99 \%$ |
| PJM Coal | $88 \%$ | $87 \%$ |
| NY/NE Gas | $99 \%$ | $98 \%$ |
| MISO Coal | $91 \%$ | $91 \%$ |
| CAISO Gas | $99 \%$ | $100 \%$ |
| Total | $\mathbf{9 5 \%}$ | $\mathbf{9 6 \%}$ |

CAPACITY FACTOR (CCGT)

| $\%$ | Q1 2019 | Q1 2020 |
| :--- | :---: | :---: |
| ERCOT | $49 \%$ | $51 \%$ |
| PJM | $74 \%$ | $72 \%$ |
| NYINE | $49 \%$ | $36 \%$ |
| MISO | -- | -- |
| CAISO | $72 \%$ | $69 \%$ |

CAPACITY FACTOR (COAL)

| $\%$ | Q1 2019 | Q1 2020 |
| :--- | :---: | :---: | :---: |
| ERCOT | 72\% | 57\% |
| PJM | $66 \%$ | $38 \%$ |
| NY/NE | -- | -- |
| MISO | $68 \%$ | $42 \%$ |
| CAISO | -- | -- |

CAPACITY FACTOR (NUCLEAR)

| $\%$ | Q1 2019 | Q1 2020 |
| :---: | :---: | :---: |
| ERCOT | $93 \%$ | $105 \%$ |

## HEDGE PROFILE \& PORTFOLIO SENSITIVITIES

Effective: 3/31/2020

ENERGY

|  | Balance 2020 |  |  |  |  | 2021 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | ERCOT | PJM | NENY | MISO/ <br> CAISO | TOTAL | ERCOT | PJM | NENY | MISO/ CAISO | TOTAL |
| Coal/Nuclear/Renewable Gen Position |  |  |  |  |  |  |  |  |  |  |
| Expected Generation (TWh) <br> \% Hedged | $\begin{gathered} 37 \\ 100 \% \end{gathered}$ | $\begin{gathered} 13 \\ 100 \% \end{gathered}$ | - | $\begin{gathered} 11 \\ 100 \% \end{gathered}$ | $\begin{gathered} 60 \\ 100 \% \end{gathered}$ | $\begin{gathered} 48 \\ 73 \% \end{gathered}$ | $\begin{gathered} 18 \\ 95 \% \end{gathered}$ |  | $\begin{gathered} 16 \\ 44 \% \end{gathered}$ | $\begin{gathered} 81 \\ 72 \% \end{gathered}$ |
| Net Position | 0 | 0 | - | 0 | 0 | 13 | 1 | - | 9 | 22 |
| $\begin{aligned} \text { Sensitivity: } & +\$ 2.50 / \mathrm{mwh}(\$ \mathrm{M}) \\ & -\$ 2.50 / \mathrm{mwh}(\$ \mathrm{M}) \end{aligned}$ | $\begin{aligned} & \$ 1 \\ & \$ 0 \end{aligned}$ | $\begin{aligned} & \$ 1 \\ & \$ 0 \end{aligned}$ |  | $\begin{aligned} & \$ 1 \\ & \$ 0 \end{aligned}$ | $\begin{aligned} & \$ 3 \\ & \$ 0 \end{aligned}$ | $\begin{aligned} & \$ 33 \\ & (\$ 30) \end{aligned}$ | $\begin{gathered} \$ 3 \\ (\$ 1) \end{gathered}$ |  | $\begin{aligned} & \$ 23 \\ & (\$ 21) \end{aligned}$ | $\begin{aligned} & \$ 60 \\ & (\$ 52) \end{aligned}$ |
| Gas Gen Position ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |
| Expected Generation (TWh) <br> \% Hedged | $\begin{gathered} 31 \\ 98 \% \end{gathered}$ | $\begin{gathered} 28 \\ 96 \% \end{gathered}$ | $\begin{gathered} 9 \\ 100 \% \end{gathered}$ | $\begin{gathered} 4 \\ 95 \% \end{gathered}$ | $\begin{gathered} 71 \\ 97 \% \end{gathered}$ | $\begin{gathered} 38 \\ 26 \% \end{gathered}$ | $\begin{gathered} 31 \\ 32 \% \end{gathered}$ | $\begin{gathered} 11 \\ 68 \% \end{gathered}$ | $\begin{gathered} 5 \\ 65 \% \end{gathered}$ | $\begin{gathered} 85 \\ 36 \% \end{gathered}$ |
| Net Position | 1 | 1 | 0 | 0 | 2 | 28 | 21 | 4 | 2 | 55 |
| Sensitivity: + \$1.00/mwh (\$M) | \$2 | \$2 | \$1 | \$0 | \$5 | \$30 | \$22 | \$4 | \$2 | \$58 |
| - \$1.00/mwh (\$M) | \$0 | (\$1) | \$0 | \$0 | (\$1) | (\$26) | (\$20) | (\$3) | (\$2) | (\$51) |
| Natural Gas Position |  |  |  |  |  |  |  |  |  |  |
| Net Position (Bcf) | 9 | (9) | (1) | 6 | 5 | (82) | (5) | 0 | 1 | (85) |
| Sensitivity: + \$0.25/mmbtu (\$M) | \$2 | (\$2) | (\$0) | \$1 | \$1 | (\$27) | (\$1) | \$0 | \$0 | (\$28) |
| - \$0.25/mmbtu (\$M) | (\$2) | \$2 | \$0 | (\$1) | (\$1) | \$14 | \$1 | (\$0) | \$0 | \$15 |
|  | ERCOT | PJM | NENY | MISO/ <br> CAISO | TOTAL | ERCOT | PJM | NENY | MISO/ <br> CAISO | TOTAL |
| Hedge Value vs Market ${ }^{2}$ (\$M) | (\$162) | \$127 | \$66 | \$39 | \$70 | (\$210) | \$66 | \$30 | \$7 | (\$107) |
| Premium/Discount vs Hub Price ${ }^{3}$ (\$M) | \$730 | \$78 | \$44 | \$32 | \$884 | \$840 | \$155 | \$70 | \$33 | \$1,098 |
| Total Difference vs Market (\$M) | \$568 | \$206 | \$110 | \$71 | \$955 | \$630 | \$221 | \$101 | \$40 | \$991 |
| Around-the-Clock (ATC) Hub Price ${ }^{4}$ (\$/MWh) | \$31.87 | \$21.33 | \$22.22 | \$24.93 | \$27.22 | \$30.37 | \$25.08 | \$30.26 | \$28.72 | \$28.60 |
| Premium/Discount vs Hub Price (\$/MWh) | \$8.38 | \$5.08 | \$12.46 | \$5.02 | \$7.27 | \$7.36 | \$4.50 | \$8.88 | \$1.93 | \$5.94 |
| Total Realized Price (\$/MWh) | \$40.25 | \$26.40 | \$34.68 | \$29.95 | \$34.49 | \$37.73 | \$29.58 | \$39.14 | \$30.65 | \$34.55 |


|  |  |  |
| :--- | :---: | :---: |
|  | Apr-Dec'20 | $\mathbf{2 0 2 1}$ |
| Power (ATC, \$/MWh) |  |  |
| ERCOT North Hub | $\$ 32.04$ | $\$ 30.56$ |
| ERCOT West Hub | $\$ 30.26$ | $\$ 28.68$ |
| PJM AD Hub | $\$ 22.16$ | $\$ 25.95$ |
| PJM Ni Hub | $\$ 19.15$ | $\$ 22.12$ |
| PJM Western Hub | $\$ 21.60$ | $\$ 26.53$ |
| MISO Indiana Hub | $\$ 22.81$ | $\$ 26.49$ |
| ISONE Mass Hub | $\$ 23.22$ | $\$ 32.25$ |
| New York Zone A | $\$ 19.23$ | $\$ 24.28$ |
| CAISO NP15 | $\$ 31.29$ | $\$ 35.42$ |
|  |  |  |
| Gas (\$/MMBtu) |  |  |
| NYMEX | $\$ 1.99$ | $\$ 2.48$ |
| Houston Ship Channel | $\$ 1.97$ | $\$ 2.43$ |
| Permian Basin | $\$ 1.18$ | $\$ 1.87$ |
| Dominion South | $\$ 1.49$ | $\$ 2.03$ |
| Chicago Citygate | $\$ 1.79$ | $\$ 2.35$ |
| Tetco M3 | $\$ 1.76$ | $\$ 2.70$ |
| Algonquin Citygate | $\$ 2.15$ | $\$ 3.49$ |
| PG\&E Citygate | $\$ 2.58$ | $\$ 3.00$ |


| Spark Spreads (\$/mwhr) | Apr-Dec'20 |  | 2021 |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
| Approx. Contribution |  |  |  |
| ERCOT |  |  |  |
| ERCOT North Hub-Houston Ship Channel | 90\% | \$15.37 | \$10.59 |
| ERCOT West Hub-Permian Basin | 10\% | \$19.24 | \$12.73 |
| Weighted Average |  | \$15.76 | \$10.80 |
| PJM |  |  |  |
| PJM AD Hub-Dominion South | 50\% | \$8.96 | \$8.85 |
| PJM Ni Hub-Chicago Citygate | 25\% | \$3.78 | \$2.71 |
| PJM Western Hub-Tetco M3 | 25\% | \$6.42 | \$4.59 |
| Weighted Average |  | \$7.03 | \$6.25 |
| NENY |  |  |  |
| ISONE Mass Hub-Algonquin Citygate | 75\% | \$5.21 | \$4.63 |
| New York Zone A-Dominion South | 25\% | \$6.03 | \$7.19 |
| Weighted Average |  | \$5.42 | \$5.27 |
| CAISO |  |  |  |
| CAISO NP15-PG\&E Citygate |  | \$10.23 | \$11.36 |

## CAPACITY POSITIONS - PJM (excludes MISO Imports)

| PJM Region | Planning Year | Average Price <br> (\$/MW-day) | MW Position | Average Price (\$/MW-day) | MW Position |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Legacy/Base Product |  | Capacity Performance Product |  |
| RTO | $\begin{gathered} 2019-2020 \\ 2020-2021^{1} \\ 2021-2022 \end{gathered}$ | $\begin{gathered} \$ 173.56 \\ \text { N/A } \\ \text { N/A } \end{gathered}$ | 539 N/A N/A | $\begin{aligned} & \$ 97.33 \\ & \$ 86.84 \\ & \$ 140.00 \end{aligned}$ | $\begin{aligned} & 4,852 \\ & 5,458 \\ & 5,090 \end{aligned}$ |
| ComEd | $\begin{aligned} & 2019-2020 \\ & 2020-2021 \\ & 2021-2022 \end{aligned}$ | $\begin{gathered} \$ 207.93 \\ \text { N/A } \\ \text { N/A } \end{gathered}$ | 275 <br> N/A <br> N/A | \$207.15 <br> \$203.72 <br> \$199.67 | $\begin{aligned} & 2,219 \\ & 2,339 \\ & 2,514 \end{aligned}$ |
| MAAC | $\begin{aligned} & 2019-2020 \\ & 2020-2021 \\ & 2021-2022 \end{aligned}$ | $\begin{gathered} \$ 80.00 \\ \text { N/A } \\ \text { N/A } \end{gathered}$ | $\begin{gathered} 0 \\ \text { N/A } \\ \text { N/A } \end{gathered}$ | $\begin{aligned} & \$ 127.24 \\ & \$ 116.74 \\ & \$ 150.95 \end{aligned}$ | $\begin{aligned} & 515 \\ & 547 \\ & 548 \end{aligned}$ |
| EMAAC | $\begin{aligned} & 2019-2020 \\ & 2020-2021 \\ & 2021-2022 \end{aligned}$ | $\begin{gathered} \$ 99.77 \\ \text { N/A } \\ \text { N/A } \end{gathered}$ | $\begin{aligned} & -2 \\ & N / A \\ & N / A \end{aligned}$ | $\begin{aligned} & \$ 122.74 \\ & \$ 193.90 \\ & \$ 171.02 \end{aligned}$ | $\begin{aligned} & 678 \\ & 803 \\ & 798 \end{aligned}$ |
| ATSI | $\begin{aligned} & 2019-2020 \\ & 2020-2021 \\ & 2021-2022 \end{aligned}$ | $\begin{gathered} \$ 80.00 \\ \text { N/A } \\ \text { N/A } \end{gathered}$ | $\begin{gathered} 0 \\ N / A \\ N / A \end{gathered}$ | $\begin{aligned} & \$ 89.14 \\ & \$ 53.75 \\ & \$ 171.33 \end{aligned}$ | $\begin{aligned} & 264 \\ & 111 \\ & 360 \end{aligned}$ |
| PPL | $\begin{aligned} & 2019-2020 \\ & 2020-2021 \\ & 2021-2022 \end{aligned}$ | $\begin{gathered} \$ 149.38 \\ \text { N/A } \\ \text { N/A } \end{gathered}$ | $\begin{aligned} & 24 \\ & \mathrm{~N} / \mathrm{A} \\ & \mathrm{~N} / \mathrm{A} \end{aligned}$ | $\begin{aligned} & \$ 100.00 \\ & \$ 86.04 \\ & \$ 140.00 \end{aligned}$ | $\begin{aligned} & 0 \\ & 0 \\ & 0 \end{aligned}$ |

## CAPACITY POSITIONS - ISO-NE / NYISO / CAISO

| ISO/Region | Contract Type | Average Price | MW Position | Tenor |
| :---: | :---: | :---: | :---: | :---: |
| ISO-NE ${ }^{1}$ | ISO-NE Capacity | \$6.81/kw-Mo <br> \$5.35/kw-Mo <br> \$4.57/kw-Mo <br> \$3.92/kw-Mo <br> \$2.16/kw-Mo | $\begin{aligned} & 3,325 \\ & 3,121 \\ & 2,968 \\ & 3,091 \\ & 2,516 \end{aligned}$ | June 2019 to May 2020 June 2020 to May 2021 June 2021 to May 2022 June 2022 to May 2023 June 2023 to May 2024 |
| NYISO ${ }^{\mathbf{2 , 3}}$ | NYISO Capacity | \$0.83/kw-Mo <br> \$1.75/kw-Mo <br> \$0.90/kw-Mo <br> \$2.75/kw-Mo <br> \$1.86/kw-Mo | $\begin{gathered} 1,070 \\ 955 \\ 622 \\ 518 \\ 40 \end{gathered}$ | Winter 2019/2020 <br> Summer 2020 <br> Winter 2020/2021 <br> Summer 2021 <br> Winter 2021/2022 |
| CAISO | RA Capacity |  | $\begin{gathered} 1,020 \\ 1,020 \\ 556 \end{gathered}$ | Cal 2020 <br> Cal 2021 <br> Cal 2022 |

[^0]
## MISO Capacity Position

| Price in $\$ / k w-m o$ | Total | Capacity Revenue |
| :--- | :---: | :---: |
| PY 19/20 |  |  |
| MWs | 2,542 |  |
| Average Price | $\$ 3.72$ | $\$ 114 \mathrm{MM}$ |
| PY 20/21 |  |  |
| MWs |  |  |
| Average Price | 2,190 |  |
| PY 21/22 $^{2}$ | $\$ 3.68$ | $\$ 97 \mathrm{MM}$ |
| MWs |  |  |
| Average Price | 1,266 | $\$ 74 \mathrm{MM}$ |

ENERGY

| Asset | Location | ISO | Technology | Primary Fuel | Net Capacity (MW) ${ }^{1}$ | Ownership Interest ${ }^{2}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Moss Landing 1 \& 2 | Moss Landing, CA | CAISO | CCGT | Gas | 1,020 | 100\% |
| Oakland | Oakland, CA | CAISO | CT | Oil | 165 | 100 |
| TOTAL CAISO |  |  |  |  | 1,185 |  |
| Forney | Forney, TX | ERCOT | CCGT | Gas | 1,912 | 100\% |
| Lamar | Paris, TX | ERCOT | CCGT | Gas | 1,076 | 100 |
| Odessa | Odessa, TX | ERCOT | CCGT | Gas | 1,054 | 100 |
| Ennis | Ennis, TX | ERCOT | CCGT | Gas | 366 | 100 |
| Hays | San Marcos, TX | ERCOT | CCGT | Gas | 1,047 | 100 |
| Midlothian | Midlothian, TX | ERCOT | CCGT | Gas | 1,596 | 100 |
| Wise | Poolville, TX | ERCOT | CCGT | Gas | 787 | 100 |
| Martin Lake | Tatum, TX | ERCOT | ST | Coal | 2,250 | 100 |
| Oak Grove | Franklin, TX | ERCOT | ST | Coal | 1,600 | 100 |
| Coleto Creek | Goliad, TX | ERCOT | ST | Coal | 650 | 100 |
| Decordova | Granbury, TX | ERCOT | CT | Gas | 260 | 100 |
| Graham | Graham, TX | ERCOT | ST | Gas | 630 | 100 |
| Lake Hubbard | Dallas, TX | ERCOT | ST | Gas | 921 | 100 |
| Morgan Creek | Colorado City, TX | ERCOT | CT | Gas | 390 | 100 |
| Permian Basin | Monahans, TX | ERCOT | CT | Gas | 325 | 100 |
| Stryker Creek | Rusk, TX | ERCOT | ST | Gas | 685 | 100 |
| Trinidad | Trinidad, TX | ERCOT | ST | Gas | 244 | 100 |
| Wharton | Boling, TX | ERCOT | CT | Gas | 83 | 100 |
| Comanche Peak | Glen Rose, TX | ERCOT | Nuclear | Nuclear | 2,300 | 100 |
| Upton 2 | Upton County, TX | ERCOT | Solar/Battery | Solar/Battery | 180 | 100 |
| TOTAL ERCOT |  |  |  |  | 18,356 |  |
|  |  |  |  |  |  |  |
| Baldwin | Baldwin, IL | MISO | ST | Coal | 1,185 | 100\% |
| Edwards | Bartonville, IL | MISO / PJM | ST | Coal | 585 | 100 |
| Newton | Newton, IL | MISO / PJM | ST | Coal | 615 | 100 |
| Joppa/EEI | Joppa, IL | MISO | ST | Coal | 802 | 80 |
| Joppa CT 1-3 | Joppa, IL | MISO | CT | Gas | 165 | 100 |
| Joppa CT 4-5 | Joppa, IL | MISO | CT | Gas | 56 | 80 |
| TOTAL MISO |  |  |  |  | 3,408 |  |

ENERGY

| Asset | Location | ISO | Technology | Primary Fuel | Net Capacity (MW) ${ }^{1}$ | Ownership Interest ${ }^{2}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Independence | Oswego, NY | NYISO | CCGT | Gas | 1,212 | 100\% |
| TOTAL NYISO |  |  |  |  | 1,212 |  |
| Bellingham | Bellingham, MA | ISO-NE | CCGT | Gas | 566 | 100\% |
| Blackstone | Blackstone, MA | ISO-NE | CCGT | Gas | 544 | 100 |
| Casco Bay | Veazie, ME | ISO-NE | CCGT | Gas | 543 | 100 |
| Lake Road | Dayville, CT | ISO-NE | CCGT | Gas | 827 | 100 |
| MASSPOWER | Indian Orchard, MA | ISO-NE | CCGT | Gas | 281 | 100 |
| Milford | Milford,CT | ISO-NE | CCGT | Gas | 600 | 100 |
| TOTAL ISO-NE |  |  |  |  | 3,361 |  |
| Fayette | Masontown, PA | PJM | CCGT | Gas | 726 | 100\% |
| Hanging Rock | Ironton, OH | PJM | CCGT | Gas | 1,430 | 100 |
| Hopewell | Hopewell, VA | PJM | CCGT | Gas | 370 | 100 |
| Kendall | Minooka, IL | PJM | CCGT | Gas | 1,288 | 100 |
| Liberty | Eddystone, PA | PJM | CCGT | Gas | 607 | 100 |
| Ontelaunee | Reading, PA | PJM | CCGT | Gas | 600 | 100 |
| Sayreville | Sayreville, NJ | PJM | CCGT | Gas | 349 | 100 |
| Washington | Beverly, OH | PJM | CCGT | Gas | 711 | 100 |
| Kincaid | Kincaid, IL | PJM | ST | Coal | 1,108 | 100 |
| Miami Fort 7 \& 8 | North Bend, OH | PJM | ST | Coal | 1,020 | 100 |
| Zimmer | Moscow, OH | PJM | ST | Coal | 1,300 | 100 |
| Calumet | Chicago, IL | PJM | CT | Gas | 380 | 100 |
| Dicks Creek | Monroe, OH | PJM | CT | Gas | 155 | 100 |
| Miami Fort (CT) | North Bend, OH | PJM | CT | Oil | 77 | 100 |
| Pleasants | Saint Marys, WV | PJM | CT | Gas | 388 | 100 |
| Richland | Defiance, OH | PJM | CT | Gas | 423 | 100 |
| Stryker | Stryker, OH | PJM | CT | Oil | 16 | 100 |
| TOTAL PJM |  |  |  |  | 10,948 |  |
| TOTAL CAPACITY |  |  |  |  | 38,470 |  |

## NON-CAAP RECONCILIATIONS - Q1 2020 ADJUSTED EBITDA

## VISTRA ENERGY CORP. - NON-GAAP RECONCILIATIONS THREE MONTHS ENDED MARCH 31, 2020

(Unaudited) (Millions of Dollars)

|  | Retail | ERCOT | PJM | NY/NE | MISO | Eliminations/ Corp and Other | Ongoing Operations Consolidated | Asset Closure | Vistra Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Income (loss) | 95 | 258 | 118 | 15 | (79) | (345) | 62 | (17) | 45 |
| Income tax expense | - | - | - | - |  | 17 | 17 | - | 17 |
| Interest expense and related charges (a) | 4 | (2) | 2 | - | 1 | 295 | 300 | - | 300 |
| Depreciation and amortization <br> (b) | 80 | 142 | 138 | 48 | 11 | 19 | 438 | - | 438 |
| EBITDA before adjustments | 179 | 398 | 258 | 63 | (67) | (14) | 817 | (17) | 800 |
| Unrealized net (gain) loss resulting from hedging transactions | 121 | (181) | (66) | (21) | 10 | 12 | (125) | - | (125) |
| Generation plant retirement expenses | - | - | - | - | - | - | - | (1) | (1) |
| Fresh start/purchase accounting impacts | 4 | (3) | 2 | - | 1 | - | 4 | - | 4 |
| Impacts of Tax Receivable Agreement | - | - | - | - | - | 8 | 8 | - | 8 |
| Non-cash compensation expenses | - | - | - | - | - | 13 | 13 | - | 13 |
| Transition and merger expenses | 5 | 2 | 7 | - | - | 5 | 19 | - | 19 |
| Impairment of long-lived assets | - | - | - | - | 84 | - | 84 | - | 84 |
| Loss on disposal of investment in NELP | - | - | 13 | 15 | - | - | 28 | - | 28 |
| Other, net | 2 | 1 | 4 | 3 | - | (8) | 2 | 1 | 3 |
| Adjusted EBITDA | 311 | 217 | 218 | 60 | 28 | 16 | 850 | (17) | 833 |

(a) Includes $\$ 174$ million of unrealized mark-to-market net losses on interest rate swaps.
(b) Includes nuclear fuel amortization of $\$ 19$ million in the ERCOT segment.

## VISTRA ENERGY CORP. - NON-GAAP RECONCILIATIONS THREE MONTHS ENDED MARCH 31, $2019{ }^{1}$

(Unaudited) (Millions of Dollars)
$\left.\begin{array}{lcccccccccc}\hline \text { Retail } & \text { ERCOT } & \text { PJM } & \text { NY/NE } & \text { MISO } & \begin{array}{c}\text { Eliminations/ } \\ \text { Corpand } \\ \text { Other }\end{array} & \begin{array}{c}\text { Ongoing } \\ \text { Operations } \\ \text { Consolidated }\end{array} \\ \text { Asset Closure } \\ \text { Consolidated }\end{array}\right)$
${ }^{1}$ 1Q19 results for four MISO assets retired in late 2019 were recast from the MISO segment to the Asset Closure segment, resulting in an increase of $\$ 9$ million to our 1 Q19 MISO segment results.
(a) Includes $\$ 80$ million of unrealized mark-to-market net losses on interest rate swaps.
(b) Includes nuclear fuel amortization of $\$ 17$ million in the ERCOT segment.

ENERGY

## VISTRA ENERGY CORP. - NON-GAAP RECONCILIATIONS 2020 GUIDANCE1 <br> (Unaudited) (Millions of Dollars)

|  | Ongoing Operations |  | Asset Closure |  | Vistra Consolidated |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Low | High | Low | High | Low | High |
| Net Income (loss) | 849 | 1,081 | (95) | (75) | 754 | 1,006 |
| Income tax expense | 252 | 320 | - | - | 252 | 320 |
| Interest expense and related charges (a) | 463 | 463 | - | - | 463 | 463 |
| Depreciation and amortization (b) | 1,600 | 1,600 | - | - | 1,600 | 1,600 |
| EBITDA before adjustments | 3,164 | 3,464 | (95) | (75) | 3,069 | 3,389 |
| Unrealized net (gain) loss resulting from hedging transactions | (29) | (29) | - | - | (29) | (29) |
| Impacts of Tax Receivable Agreement | 69 | 69 | - | - | 69 | 69 |
| Non-cash compensation expenses | 44 | 44 | - | - | 44 | 44 |
| Transition and merger expenses | 35 | 35 | - | - | 35 | 35 |
| Other, net | 2 | 2 | - | - | 2 | 2 |
| Adjusted EBITDA | 3,285 | 3,585 | (95) | (75) | 3,190 | 3,510 |
| Interest paid, net | (543) | (543) | - | - | (543) | (543) |
| Tax (paid) / received (c) | 153 | 153 | - | - | 153 | 153 |
| Tax receivable agreement payments | (3) | (3) | - | - | (3) | (3) |
| Working capital and margin deposits | 2 | 2 | - | - | 2 | 2 |
| Reclamation and remediation | (60) | (60) | (126) | (126) | (186) | (186) |
| Other changes in operating assets and liabilities | (80) | (80) | 31 | 31 | (49) | (49) |
| Cash provided by operating activities | 2,754 | 3,054 | (190) | (170) | 2,564 | 2,884 |
| Capital expenditures including nuclear fuel purchases and LTSA prepayments | (613) | (613) | - | - | (613) | (613) |
| Solar and Moss Landing development and other growth expenditures | (315) | (315) | - | - | (315) | (315) |
| (Purchase) sale of environmental credits and allowances | (39) | (39) | - | - | (39) | (39) |
| Other net investing activities | (20) | (20) | - | - | (20) | (20) |
| Free cash flow | 1,767 | 2,067 | (190) | (170) | 1,577 | 1,897 |
| Working capital and margin deposits | (2) | (2) | - | - | (2) | (2) |
| Moss Landing development and other growth expenditures | 315 | 315 | - | - | 315 | 315 |
| Purchase (sale) of environmental credits and allowances | 39 | 39 | - | - | 39 | 39 |
| Transition and merger expenses | 38 | 38 | - | - | 38 | 38 |
| Transition capital expenditures | 3 | 3 | - | - | 3 | 3 |
| Adjusted Free Cash Flow before Growth | 2,160 | 2,460 | (190) | (170) | 1,970 | 2,290 |

${ }^{1}$ Regulation G Table for 2020 Guidance prepared as of November 5, 2019.
(a) Includes unrealized loss on interest rate swaps of $\$ 21$ million.
(b) Includes nuclear fuel amortization of $\$ 74$ million.
(c) Includes state tax payments. Does not reflect the early receipt of $\$ 93$ million of alternative minimum tax credit refunds in 2019.

## END SLIDE


[^0]:    ${ }^{1}$ ISO-NE represents capacity auction results, supplemental auctions, and bilateral capacity sales
    ${ }^{2}$ NYISO represents capacity auction results and bilateral capacity sales.
    ${ }^{3}$ Winter period covers November through April and Summer period covers May through October.

