

# Vistra Energy 2017 Results

February 26, 2018

### Safe Harbor Statements



#### **Cautionary Note Regarding Forward-Looking Statements**

The information presented herein includes forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements, which are based on current expectations, estimates and projections about the industry and markets in which Vistra Energy operates and beliefs of and assumptions made by Vistra Energy's management, involve risks and uncertainties, which are difficult to predict and are not guarantees of future performances, that could significantly affect the financial results of Vistra Energy or the combined company. All statements, other than statements of historical facts, are forward-looking statements. These statements are often, but not always, made through the use of words or phrases such as "may," "might," "should," "could," "predict," "potential," "believe," "will likely result," "expect," "continue," "will," "shall," "anticipate," "seek," "estimate," "intend," "plan," "project," "forecast," "forecast," "anticipate," "seek," "estimate," "intend," "plan," "project," "forecast," "forecast," "anticipate," "seek," "estimate," "intend," "plan," "project," "forecast," "seek," "anticipate," "seek," seek," see "goal," "target," "would," "guidance," and "outlook," or the negative variations of those words or other comparable words of a future or forward-looking nature. Readers are cautioned not to place undue reliance on forward-looking statements. Although Vistra Energy believes that in making any such forward-looking statement, Vistra Energy's expectations are based on reasonable assumptions, any such forward-looking statement involves uncertainties and risks that could cause results to differ materially from those projected in or implied by any such forward-looking statement, including but not limited to (i) the failure to consummate or delay in consummating the proposed merger transaction between Vistra Energy and Dynegy; (ii) the risk that a condition to closing of the proposed transaction may not be satisfied; (iii) the risk that a regulatory approval that may be required for the proposed transaction is delayed, is not obtained, or is obtained subject to conditions that are not anticipated or that cause the parties to abandon the proposed transaction; (iv) the effect of the announcement of the proposed transaction on Vistra Energy's relationship with its customers and its operating results and businesses generally (including the diversion of management time on transaction-related issues); (v) the risk that the credit ratings of the combined company or its subsidiaries are different from what Vistra Energy expects; (vi) adverse changes in general economic or market conditions (including changes in interest rates) or changes in political conditions or federal or state laws and regulations; (vii) the ability of the combined company to execute upon the strategic and performance initiatives contemplated herein (including the risk that Vistra Energy's businesses will not be integrated successfully or that the cost savings, synergies and growth from the proposed transaction will not be fully realized or may take longer to realize than expected); (viii) there may be changes in the trading prices of Vistra Energy's and Dynegy's common stock prior to the closing of the proposed transaction; and (ix) those additional risks and factors discussed in reports filed with the SEC by Vistra Energy from time to time, including (a) the uncertainties and risks discussed in the sections entitled "Risk Factors" and "Special Note Regarding Forward-Looking Statements" in Vistra Energy's prospectus filed with the SEC pursuant to Rule 424(b) of the Securities Act on May 9, 2017 (as supplemented), and (b) the uncertainties and risks discussed in the sections entitled "Risk Factors" and "Forward-Looking Statements" in the Dynegy's annual report on Form 10-K for the fiscal year ended December 31, 2017.

Any forward-looking statement speaks only at the date on which it is made, and except as may be required by law, Vistra Energy undertakes no obligation to update any forward-looking statement to reflect events or circumstances after the date on which it is made or to reflect the occurrence of unanticipated events. New factors emerge from time to time, and it is not possible to predict all of them; nor can Vistra Energy assess the impact of each such factor or the extent to which any factor, or combination of factors, may cause results to differ materially from those contained in any forward-looking statement.

#### **Disclaimer Regarding Industry and Market Data**

Certain industry and market data used in this presentation is based on independent industry publications, government publications, reports by market research firms or other published independent sources, including certain data published by ERCOT, the PUCT and NYMEX. We did not commission any of these publications, reports or other sources. Some data is also based on good faith estimates, which are derived from our review of internal surveys, as well as the independent sources listed above. Industry publications, reports and other sources generally state that they have obtained information from sources believed to be reliable, but do not guarantee the accuracy and completeness of such information. While we believe that each of these publications, reports and other sources is reliable, we have not independently investigated or verified the information contained or referred to therein and make no representation as to the accuracy or completeness of such information. Forecasts are particularly likely to be inaccurate, especially over long periods of time, and we often do not know what assumptions were used in preparing such forecasts. Statements regarding industry and market data used in this presentation involve risks and uncertainties and are subject to change based on various factors, including those discussed above under the heading "Cautionary Note Regarding Forward-Looking Statements".

# Safe Harbor Statements, Continued



#### Information About Non-GAAP Financial Measures and Items Affecting Comparability

"Adjusted EBITDA" (EBITDA as adjusted for unrealized gains or losses from hedging activities, tax receivable agreement obligations, reorganization items, and certain other items described from time to time in Vistra Energy's earnings releases), "adjusted free cash flow" (cash from operating activities excluding changes in margin deposits and working capital and adjusted for capital expenditures, other net investment activities, preferred stock dividends, and other items described from time to time in Vistra Energy's earnings releases), "Ongoing Operations adjusted EBITDA" (adjusted EBITDA less adjusted EBITDA from new Asset Closure segment) and "free cash flow from Ongoing Operations" (adjusted free cash flow less cash flow from operating activities from new Asset Closure segment), are "non-GAAP financial measures." A non-GAAP financial measure is a numerical measure of financial performance that excludes or includes amounts so as to be different than the most directly comparable measure calculated and presented in accordance with GAAP in Vistra Energy's consolidated statements of operations, comprehensive income, changes in stockholders' equity and cash flows. Non-GAAP financial measures should not be considered in isolation or as a substitute for the most directly comparable GAAP measures. Vistra Energy's non-GAAP financial measures may be different from non-GAAP financial measures used by other companies.

Vistra Energy uses adjusted EBITDA as a measure of performance and believes that analysis of its business by external users is enhanced by visibility to both net income prepared in accordance with GAAP and adjusted EBITDA. Vistra Energy uses adjusted free cash flow as a measure of liquidity and believes that analysis of its ability to service its cash obligations is supported by disclosure of both cash provided by (used in) operating activities prepared in accordance with GAAP as well as adjusted free cash flow. Vistra Energy uses Ongoing Operations adjusted EBITDA and free cash flow from ongoing operations as a measure of performance and Vistra Energy's management and board of directors have found it informative to view the Asset Closure segment as separate and distinct from Vistra Energy's ongoing operations. The schedules in the appendix to this presentation reconcile the non-GAAP financial measures to the most directly comparable financial measures calculated and presented in accordance with U.S. GAAP.

#### Additional Information About the Transaction and Where to Find It

This communication relates to the proposed merger pursuant to the terms of the Agreement and Plan of Merger, dated as of October 29, 2017, by and between Vistra Energy and Dynegy. The proposed transaction will be submitted to the respective stockholders of Dynegy and Vistra Energy for their consideration. In connection with the proposed merger, Vistra Energy has filed with the SEC a registration statement on Form S-4 that includes a joint proxy statement of Vistra Energy and Dynegy that also constitutes a prospectus of Vistra Energy (the "joint proxy statement"), which joint proxy statement which has been mailed or otherwise disseminated to Vistra Energy stockholders and Dynegy stockholders. Vistra Energy and Dynegy also plan to file other relevant documents with the SEC regarding the proposed transaction. INVESTORS ARE URGED TO READ THE JOINT PROXY STATEMENT AND OTHER RELEVANT DOCUMENTS FILED WITH THE SEC IF AND WHEN THEY BECOME AVAILABLE BECAUSE THEY WILL CONTAIN IMPORTANT INFORMATION ABOUT VISTRA ENERGY, DYNEGY, THE PROPOSED MERGER AND RELATED MATTERS. You may obtain a free copy of the joint proxy statement and other relevant documents (if and when they become available) filed by Vistra Energy and Dynegy with the SEC at the SEC's website at www.sec.gov. Copies of the documents filed by Vistra Energy with the SEC will be available free of charge on Vistra Energy Investor Relations at 214-812-0046 or at investor@vistraenergy.com. Copies of the documents filed by Dynegy with the SEC will be available free of charge on Dynegy's website at www.dynegy.com or by contacting Dynegy Investor Relations at (713) 507-6466 or at in@dynegy.com.

#### **Certain Information Regarding Participants in the Solicitation**

Vistra Energy and Dynegy and certain of their respective directors and executive officers and other members of management and employees may be deemed to be participants in the solicitation of proxies in respect of the proposed merger. You can find information about Vistra Energy's directors and executive officers in Vistra Energy's prospectus filed with the SEC pursuant to Rule 424(b) of the Securities Act on May 9, 2017 (as supplemented), and on its website at www.vistraenergy.com. You can find information about Dynegy's directors and executive officers in its proxy statement for its 2017 annual meeting of stockholders, which was filed with the SEC on March 30, 2017, and on its website at www.dynegy.com. Additional information regarding the interests of such potential participants will be included in the joint proxy statement and other relevant documents filed with the SEC if and when they become available. You may obtain free copies of these documents from Vistra Energy or Dynegy using the sources indicated above.

#### No Offer of Solicitation

This document and related presentation shall not constitute an offer to sell or the solicitation of an offer to buy any securities, nor shall there be any sale of securities in any jurisdiction in which such offer, solicitation or sale would be unlawful prior to registration or qualification under the securities laws of any such jurisdiction. No offering of securities shall be made except by means of a prospectus meeting the requirements of Section 10 of the U.S. Securities Act of 1933, as amended.

# **Agenda**



## Welcome and Safe Harbor

Molly Sorg, Vice President, Investor Relations

# 2017 Highlights and Operational Review

Curt Morgan, President and Chief Executive Officer & Jim Burke, Chief Operating Officer

# Q4 Hot Topics

Sara Graziano, SVP Corporate Development

## 2017 Financial Review

Bill Holden, Chief Financial Officer

Q&A



# 2017 Highlights & Operational Review

Curt Morgan, President and Chief Executive Officer
Jim Burke, Chief Operating Officer

# 2017 Highlights



### **Financial Performance**

- FY 2017 Adjusted EBITDA: \$1,455mm
  - Top quartile of narrowed Adj. EBITDA guidance range of \$1,375mm \$1,475mm
- FY 2017 Adjusted FCF: \$831mm
  - Midpoint of narrowed Adj. FCF guidance range of \$770mm \$900mm

Strong business performance despite headwinds of mild weather, Comanche Peak Unit 2 unplanned outage

### 2018 Guidance

- 2018 Stand-Alone Guidance
  - 2018E Adjusted EBITDA¹ of \$1,300mm \$1,450mm
  - 2018E Adjusted Free Cash Flow<sup>1</sup> of \$600mm \$750mm
    - 2018E Adj. FCF includes \$70mm for non-recurring Comanche Peak generator capex
- Introducing Asset Closure Segment
  - Ongoing operations 2018E Adjusted EBITDA of \$1,350mm \$1,490mm

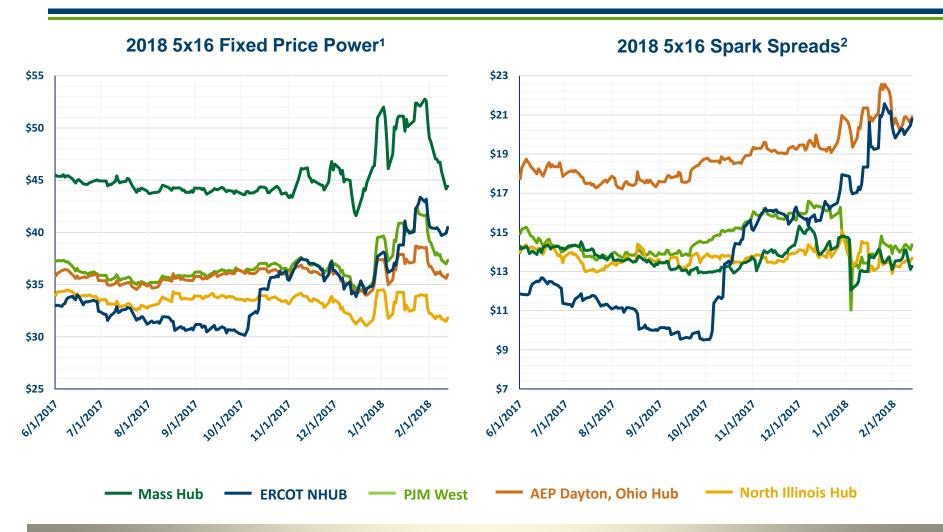
Recent movements in ERCOT forwards suggest opportunity for upside

### **Merger Update**

- On track to close DYN merger in Q2 2018; received HSR clearance and received NYPSC approval (via consent agenda)
- Progressing well to achieve projected synergies and OPI targets; opportunity for upside to be communicated following merger close

### **Historical Forward Price Curves – 2018**





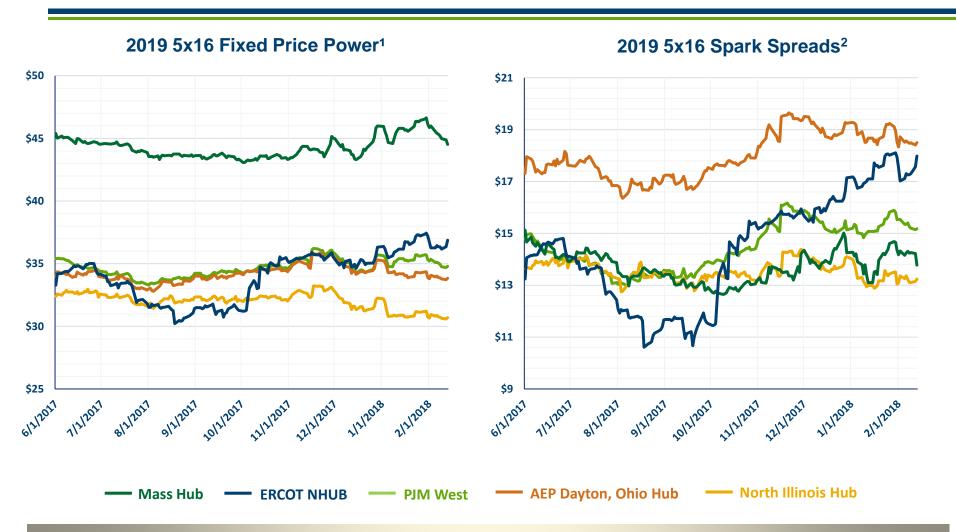
On-peak 2018 spark spreads have increased significantly in ERCOT North since VST and DYN announced the merger and VST issued stand-alone 2018 guidance

<sup>&</sup>lt;sup>1</sup> Historical forward prices are calculated using ICE curves.

<sup>&</sup>lt;sup>2</sup> Spark spreads formulated using natural gas prices at Algonquin (Mass Hub), Houston Ship Channel (ERCOT NHUB), TETCO M3 (PJM West), TETCO M2 (AEP Dayton, Ohio Hub), and Chicago Citygate (North Illinois Hub).

### **Historical Forward Price Curves – 2019**





Positive heat rate momentum in several markets has continued into 2019 curves

<sup>&</sup>lt;sup>1</sup> Historical forward prices are calculated using ICE curves.

<sup>&</sup>lt;sup>2</sup> Spark spreads formulated using natural gas prices at Algonquin (Mass Hub), Houston Ship Channel (ERCOT NHUB), TETCO M3 (PJM West), TETCO M2 (AEP Dayton, Ohio Hub), and Chicago Citygate (North Illinois Hub).

# **Dynegy Merger: Status Update**



### **Approvals**

- HSR clearance and NYPSC approval (via consent agenda) received
- Shareholder votes scheduled for March 2, 2018
- We believe remaining approvals are on track for a second quarter 2018 closing:

Regulatory Agency	Docket Number	Filing Date
Public Utility Commission of Texas	47801	11/22/17
Federal Energy Regulatory Commission	EC18-23-000	11/22/17

### **Financial Outlook**

- We believe we are on track to achieve the announced \$225mm of projected EBITDA synergies and \$125 million of Operational Performance Improvements (OPI)
  - We believe there is upside potential from both of these value levers
- Tailwinds include potential for: (i) power price improvement, (ii) market reforms,
   (iii) upside to announced EBITDA synergies and OPI targets, and (iv) incremental
   value creation via commercial optimization of larger fleet

Merger remains on track for a second quarter 2018 closing and several tailwinds support an optimistic financial outlook for the pro forma entity

# **Commercial Operations**



### **Strong Commercial Performance**

- Fossil Fleet Commercial Availability<sup>1</sup> of 96% for 2017
- Consistent results from our commercial team, with 2017 realized prices ~44% higher than settled prices
- Luminant is forecasting realized prices of \$30.95 in 2018
  - Realized premium will vary based on settled ERCOT North Hub ATC prices, which have been consistently lower than forwards and Vistra forecast
- Monticello, Big Brown, and Sandow each retired in Q1 2018, per previously announced timeline

### **Realized Prices and Volumes**





# Vistra's commercial team once again delivered realized prices more than 40% higher than settled prices

<sup>&</sup>lt;sup>1</sup> The commercial availability metric measures whether a unit is available during times when its generation is most profitable. The metric utilizes a combination of operational and financial data to help measure a unit's profitability and flexibility.

<sup>&</sup>lt;sup>2</sup> 2017 Realized Price of \$33.39 includes contract revenues, realized hedge values, and generation revenues.

<sup>&</sup>lt;sup>3</sup> 2018 Estimated Realized Price of \$30.95 includes mark-to-market hedge positions as of 12/29/17, shape impact of ~\$2-4/MWh for dispatched generation, and estimated value to be derived from incremental optimization activities.

# **Annual Retail Highlights**



### **Residential Net Attrition Continues to Decline**



### Strong '17 Volumes (GWh) Despite Mild Weather



### North Central Zone Energy Degree Days<sup>1</sup>





### Seasonal Power Costs to Retail<sup>2</sup>



Q1	Q2	Q3	Q4					
	Average EDD ('06-'15)							
440	346	570	349					

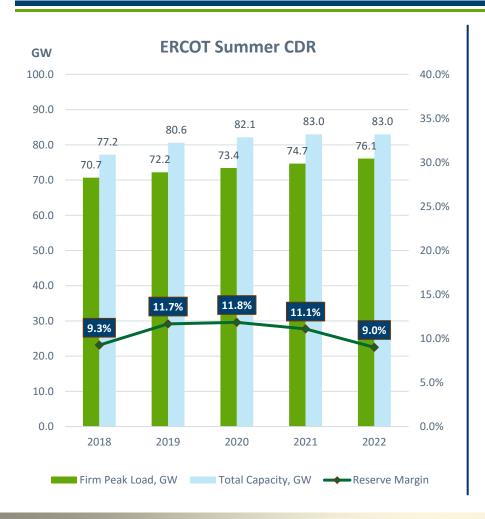
<sup>&</sup>lt;sup>1</sup> Weather data is obtained from Weatherbank, Inc., an independent company that collects and archives weather data from reporting stations of the National Oceanic and Atmospheric Administration (a federal agency under the US Department of Commerce).

<sup>&</sup>lt;sup>2</sup> Illustrative. Represents fully shaped power costs to serve retail customers.



# **ERCOT Market Dynamics**





### **ERCOT New Build**

#### Thermal Resources

- New thermal resources remain uneconomic in ERCOT, despite the recent uptick in forward curves
- New build unlevered returns for both CCGTs and gas peaking assets are in the 5-7% range
- ERCOT's energy-only market means that new build projects have high potential for volatility of cash flows and are difficult to finance – this is particularly true of peaking assets that rely heavily on scarcity events to occur

### Renewable Resources

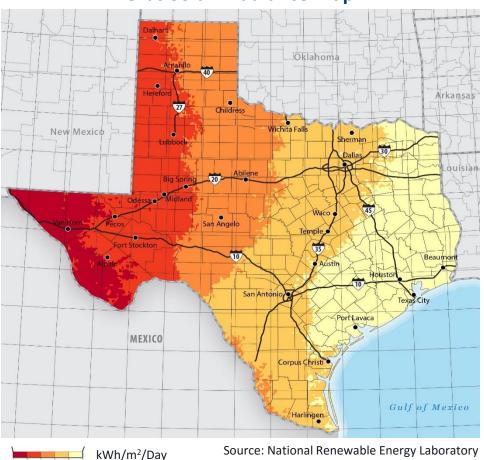
- Vistra largely agrees with the CDR projection that incremental wind and solar resources will come online over the next five years
- However, geographic and transmission constraints limit the ability to site new renewable assets; these factors, plus their intermittency, limit their impact on on-peak pricing closer to load

We believe the ERCOT CDR overstates thermal capacity additions due to poor economics and high risk profile; flawed development model and history of value destruction

# Renewable Resource Development



### **Texas Solar Irradiance Map**



Texas Resource Range

Source: National Renewable Energy Laboratory

### Renewable Economics in ERCOT

- Location is essential
  - Irradiance is a major driver of returns, with capacity factors falling from high 30%s to low 20%s moving from west to east across Texas
  - Solar developments in the major load pockets (Houston/DFW) would likely be uneconomic due to low capacity factors
- Transmission constraints will limit new development
  - Developers need 10 acres per MW free of encumbrances and with access to uncongested transmission, which can be difficult to find in West Texas
- Tax reform has also impacted the market for tax equity
- Without full utilization of the ITC, returns to project sponsor decline to single digits
- Solar tariffs have a negative impact on returns at the margin
- Wind projects face similar issues with finding uncongested interconnections to site

Geographic limitations and transmission constraints likely limit solar to ~2,000 MWs through 2022; renewables next marginal investment



# **2017 Financial Review**

Bill Holden, Chief Financial Officer

### **Financial Results**



### **Highlights**

- Full-Year 2017 Adjusted EBITDA of \$1,455mm
  - Retail Adj. EBITDA within guided range
  - Wholesale Adj. EBITDA above guided range due to strong commercial performance and disciplined cost management
- 2017 Adjusted FCF of \$831mm
- Retail largely overcame the negative impact of mild weather in 2017 via strong margin and cost management, and stable customer counts
- Wholesale delivered strong 2017 results despite the Comanche Peak Unit 2 unplanned outage and mild weather, primarily due to strong commercial performance, favorable fuel and O&M expense, and the contribution from Odessa

### **Adjusted EBITDA**



Vistra delivered 2017 Adjusted EBITDA in the top quartile of its narrowed guidance range, despite significant headwinds during the year

# **Introducing the Asset Closure Segment**



(\$ in millions)	2018E Guidance Initiated on 11/3/17	Asset Closure Segment	Ongoing Operations
Retail	\$775 — 835	\$ -	\$775 – 835
Wholesale	\$540 – 630	\$(50) - (40)	\$590 – 670
Corp Center	\$(15)	\$ -	\$(15)
Adjusted EBITDA	\$1,300 – 1,450	\$(50) — (40)	\$1,350 – 1,490
Adjusted Free Cash Flow <sup>1</sup>	\$600 – 750	\$(90) — (70)	\$690 – 820

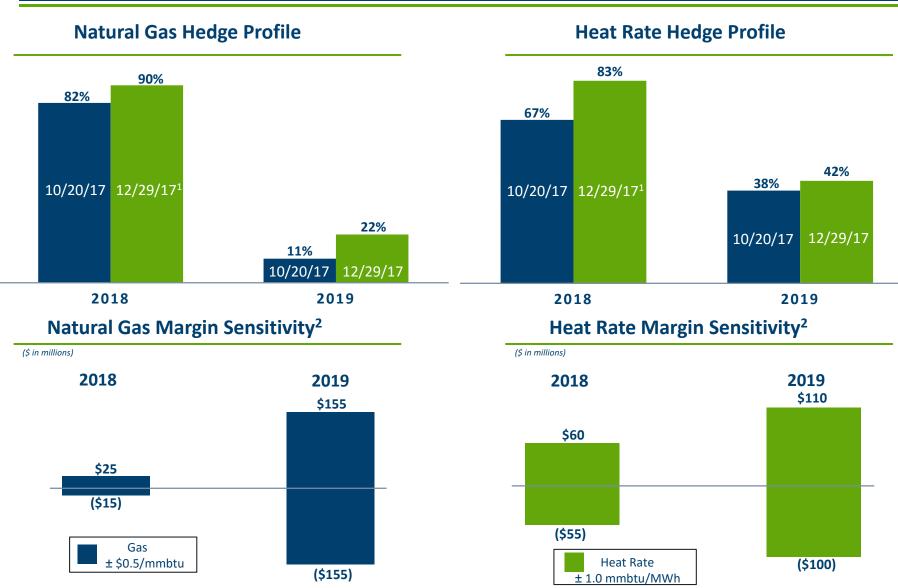
### **About the Asset Closure Segment**

- Vistra has retired its Monticello, Sandow, and Big Brown plants and related mines
- Beginning in 2018, Vistra will report the financial results associated with the decommissioning and reclamation of retired plants and mines in a new reporting segment, the Asset Closure segment
- Reporting the Asset Closure segment separately provides management and the financial community with better information related to the performance and earnings power of Vistra's ongoing operations

Vistra's 2018E Adjusted EBITDA guidance range for its ongoing operations is \$1,350 to \$1,490 million; upside potential to be communicated following merger close

# Vistra Hedge Profile





<sup>&</sup>lt;sup>1</sup> Reflects 2018 volumes and hedge percentages as of 12/29/2017.

<sup>&</sup>lt;sup>2</sup> Gas sensitivity assumes HR stays constant; HR sensitivity assumes gas stays constant; includes margin changes on unhedged retail load.

# **Vistra Capital Structure**



• From February 2017 to February 2018, Vistra executed four separate credit facility repricings that reduced annualized interest expense by ~\$66 million

\$ in millions	12/31/2017	2018E
Long-term debt <sup>1</sup>	\$4,423	\$4,423
Pro forma term loan amortization		(39)
Pro forma long-term debt	\$4,423	\$4,384
Less: pro forma cash and cash equivalents <sup>2</sup>	(1,487)	(2,162)
Less: restricted cash collateral supporting Deposit L/C Facility	(500)	(500)
Net Debt	\$2,436	\$1,722
Adjusted EBITDA <sup>3</sup>	\$1,455	\$1,375
Net Debt / EBITDA (x)	1.7x	1.3x

Vistra maintains a flexible and liquid balance sheet, and has opportunistically reduced its interest expense when conditions were favorable

<sup>&</sup>lt;sup>1</sup> Long-Term Debt as presented on a GAAP basis.

<sup>&</sup>lt;sup>2</sup> 2018E includes midpoint of 2018 adjusted free cash flow guidance (for illustrative purposes) and conservatively assumes no project financing for Upton 2.

<sup>&</sup>lt;sup>3</sup> Midpoint of 2018E adjusted EBITDA guidance (for illustrative purposes).



**Q&A** 



# **Appendix**

# **Q4 Financial Comparison**



### **Highlights**

- Vistra delivered Q4 2017 Adjusted EBITDA of \$313mm<sup>1</sup> versus \$368<sup>1</sup> million in Q4 2016<sup>2</sup>
  - Retail Adjusted EBITDA declined by \$6 million quarter-over-quarter, driven by slightly lower margins and partially offset by higher volumes and strong cost management
  - Wholesale Adjusted EBITDA declined by \$37 million quarter-over-quarter due to lower hedge value despite favorable fuel and O&M cost performance
- Vistra's Q4 2017 net loss of \$579 million versus a net loss of \$163 million in Q4 2016 was primarily driven by accounting charges related to plant retirements (\$183 million) and the write-down of deferred tax assets (\$451 million) as a result of the reduction in the corporate tax rate from 35% to 21%

### **Q4 Adjusted EBITDA**



Vistra delivered solid results in the fourth quarter, continuing to focus on cost management and business execution

<sup>&</sup>lt;sup>1</sup> Adjusted EBITDA for Corporate was \$1mm and \$(11)mm in Q4 2016 and Q4 2017, respectively.

<sup>&</sup>lt;sup>2</sup> Q4 2016 is the period from October 3, 2016 through December 31, 2016.

# **ERCOT Market Pricing**



### Monthly North Hub ATC Power Prices<sup>1</sup>



### Monthly Gas Prices (HSC)<sup>2</sup>



### **Implied North Hub ATC Market Heat Rates**



### **Yearly Average Prices**

	NHUB ATC	NHUB ATC HR	Gas - HSC	PRB 8800
2016A <sup>3</sup>	\$21.1	8.6	\$2.45	\$10.1
2017A <sup>3</sup>	\$23.3	7.8	\$2.97	\$11.7
2018F <sup>3</sup>	\$28.9	10.5	\$2.76	\$12.1
2019F³	\$27.8	10.2	\$2.73	\$12.4

<sup>1</sup> Historical North Hub Intercontinental Exchange (ICE) Prices (Jan'16 – Dec'17) and Forward North Hub ICE Prices (Jan'18 – Dec'19); Forward prices are developed by multiplying projected heat rates and gas prices.

<sup>&</sup>lt;sup>2</sup> Chicago Mercantile Exchange (CME) settled prices (Jan'16 – Dec'17) and Forward prices (Jan' 18 – Dec' 19).

<sup>&</sup>lt;sup>3</sup> A – reflects settled prices; F – reflects forward prices.

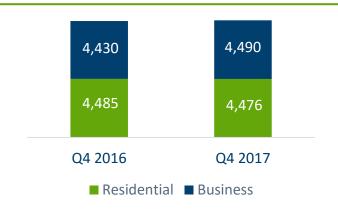
# **Retail Quarterly Key Metrics**



### Residential Customer Counts<sup>1</sup>



### **Q4 Retail Volumes (GWh)**



### **2017 Highlights**

- Launched "Free Nights and Solar Days" the first mass market solar product securing the output of the Upton 2 solar project
- Continued multi-brand strategy in ERCOT with launch of Express Energy brand for price-sensitive segment
- Assisted customers through Hurricane Harvey with flexible payment plans and a \$500,000 donation through Energy Aid program



<sup>&</sup>lt;sup>1</sup> Business counts (in meters) for Vistra were ~195k at Q4 2016 and ~203k at Q4 2017.

# **Vistra Capital Expenditures**



# Capital Expenditures<sup>1</sup> 2015A-2018E (\$ in millions)

	2015A	2016A	2017A	2018E <sup>3</sup>
Nuclear Fuel	\$122	\$74	\$62	\$118
Nuclear & Fossil Maintenance	207	189	74	203
Environmental	82	62	14	17
IT, Corporate, and Other	44	27	26	29
<b>Total Capital Expenditures</b>	\$455	\$352	\$176	\$367
Non-recurring Capital Expenditures <sup>2</sup>	-	-	(7)	(70)
Adjusted Capital Expenditures	\$455	\$352	\$169	\$297

- 2018 year-over-year increase in nuclear fuel expense driven by purchasing incremental fuel following a dual refueling outage year
- 2018 year-over-year increase in nuclear & fossil maintenance driven by non-recurring Comanche Peak generator capital (\$70mm), the first scheduled turbine work at Oak Grove since COD, and capitalization of Martin Lake expenditures in 2018, which were expensed in 2017

<sup>&</sup>lt;sup>1</sup> Excludes capitalized interest (~\$5mm for 2017 and ~\$3mm for 2018E). Capital expenditure projection is on a cash basis. 2017 does not include capital expenditures related to the Upton 2 solar development.

<sup>&</sup>lt;sup>2</sup> Non-recurring capital expenditures in 2017 included in IT, Corporate, and Other. Non-recurring capital expenditures in 2018E reflect non-recurring Comanche Peak generator capital.

<sup>&</sup>lt;sup>3</sup> 2018E capital expenditures are pro forma for retirements; capital expenditures include Odessa-related spend and exclude expenditures related to the Upton 2 solar development.

# Reg G Reconciliation – Q4 2016 Adj. EBITDA



# VISTRA ENERGY CORP. REG G RECONCILIATIONS - ADJUSTED EBITDA PERIOD FROM OCTOBER 3, 2016 THROUGH DECEMBER 31, 2016 (Unaudited) (Millions of Dollars)

	Wholesale Generation	Retail Electricity	F	Eliminations / Corp and Other	Vistra Energy Consolidated
Net income	\$ (251)	\$ 114	\$	(26)	\$ (163)
Income tax benefit	_	_		(70)	(70)
Interest expense and related charges	(1)	_		61	60
Depreciation and amortization (a)	84	153		10	247
EBITDA before adjustments	\$ (168)	\$ 267	\$	(25)	\$ 74
Reorganization items and restructuring expenses	7	7		4	18
Unrealized net loss resulting from hedging transactions	272	(107)		_	165
Severance	35	9		_	44
Impairment of assets and inventory write down	3	_		_	3
Fresh start and purchase accounting impacts	(1)	36		_	35
Impacts of Tax Receivable Agreement	_	_		22	22
Other, net	6	1		_	7
Adjusted EBITDA	\$ 154	\$ 213	\$	1	\$ 368

<sup>(</sup>a) Includes nuclear fuel amortization of \$31 million.

# Reg G Reconciliation – Q4 2017 Adj. EBITDA



# VISTRA ENERGY CORP. REG G RECONCILIATIONS - ADJUSTED EBITDA THREE MONTHS ENDED DECEMBER 31, 2017

(Unaudited) (Millions of Dollars)

Three Months Ended

	December 31, 2017							
		Wholesale Generation		Retail Electricity	_	liminations / orp and Other		Vistra Energy Consolidated
Net income (loss)	s	(834)	\$	418	\$	(163)	s	(579)
Income tax expense (benefit)		_		_		220		220
Interest expense and related charges		8		_		16		24
Depreciation and amortization (a)	_	79	_	107		10	_	196
EBITDA before adjustments	s	(747)	s	525	S	83	s	(139)
Unrealized net (gain) loss resulting from hedging transactions		678		(331)		_		347
Generation plant retirement expense		183		_		_		183
Fresh start accounting impacts		2		22		_		24
Impacts of Tax Receivable Agreement		_		_		(117)		(117)
Reorganization items and restructuring expenses		(1)		_		(6)		(7)
Non-cash compensation expenses		_		_		6		6
Transition and merger expenses		5		_		16		21
Other, net	_	(3)		(9)		7		(5)
Adjusted EBITDA	s	117	s	207	S	(11)	s	313

<sup>(</sup>a) Includes nuclear fuel amortization of \$16 million for the three months ended December 31, 2017.

# Reg G Reconciliation – FY 2017 Adj. EBITDA

Other, net

Adjusted EBITDA

Non-cash compensation expenses

Transition and merger expenses

Reorganization items and restructuring expenses



### VISTRA ENERGY CORP. REG G RECONCILIATIONS – ADJUSTED EBITDA YEAR ENDED DECEMBER 31, 2017

(Unaudited) (Millions of Dollars)

Wholesale

	-	notesate neration	_	Electricity	Corp and Other		Consolidated	
Net income (loss)	s	(181)	\$	495	\$	(568)	s	(254)
Income tax expense (benefit)		_		_		504		504
Interest expense and related charges		21		_		172		193
Depreciation and amortization (a)		312	_	430		39	_	781
EBITDA before adjustments	s	152	\$	925	S	147	s	1,224
Unrealized net (gain) loss resulting from hedging transactions		317		(171)		_		146
Generation plant retirement expense		206		_		_		206
Fresh start accounting impacts		13		46		_		59
Impacts of Tax Receivable Agreement		_		_		(213)		(213)

779

696 \$

Potoil

Year Ended December 31, 2017

Eliminations /

3

19

18

6

(20) \$

Vietro Energ

19

27

(16)

1,455

Includes nuclear fuel amortization of \$82 million for the twelve months ended December 31, 2017.

# Reg G Reconciliation – FY 2017 Adj. FCF



# VISTRA ENERGY CORP. REG G RECONCILIATIONS – ADJUSTED FREE CASH FLOW YEAR ENDED DECEMBER 31, 2017

(Unaudited) (Millions of Dollars)

	Year End December 31	
Adjusted EBITDA	S	1,455
-	3	(222)
Interest paid, net (a)		
Taxes paid		(64)
Payments funded from restructuring escrow accounts		(32)
Alcoa contract early termination settlement (b)		227
Working capital and margin deposits		172
Merger expenditures		(5)
Reclamation and remediation		(36)
Changes in other operating assets and liabilities		(109)
Cash provided by operating activities	\$	1,386
Capital expenditures		(114)
Nuclear fuel purchases		(62)
Solar development expenditures		(190)
Odessa acquisition		(355)
Other net investing activities (c)		(6)
Free cash flow	s	659
Working capital and margin deposits		(172)
Solar development expenditures		190
Odessa acquisition		355
Payments funded from restructuring escrow accounts		32
Alcoa contract early termination settlement		(238)
Merger expenditures		5
Adjusted free cash flow	S	831

<sup>(</sup>a) Net of interest received. Excludes fees paid on Vistra Operations Credit Facility repricing in February 2017, August 2017 and December 2017.

<sup>(</sup>b) Less \$11 million gain recognized related to the settlement reflected in Adjusted EBITDA.

<sup>(</sup>c) Includes investments in and proceeds from the nuclear decommissioning trust fund and other net investing cash flows, but excludes changes in restricted cash.

# **Reg G Reconciliation – 2018 Guidance**



# VISTRA ENERGY CORP. REG G RECONCILIATIONS – 2018 GUIDANCE (Unaudited) (Millions of Dollars)

		Year Ended December 31, 2018		
		Low		High
Net Income (a)	\$	258	s	377
Income tax expense		104		135
Interest expense and related charges		163		163
Depreciation and amortization		660		660
EBITDA before adjustments	\$	1,185	s	1,335
Unrealized net (gain) loss resulting from hedging transactions		13		13
Generation plant retirement expenses		4		4
Fresh start accounting impacts		36		36
Impacts of Tax Receivable Agreement		32		32
Reorganization and restructuring expenses		3		3
Other, net		27		27
Adjusted EBITDA	<u>\$</u>	1,300	\$	1,450
Interest payments		(188)		(188)
Tax payments		(52)		(52)
Tax receivable agreement payments		(24)		(24)
Working capital and margin deposits		99		99
Payments funded from restructuring escrow accounts		(59)		(59)
Reclamation and remediation		(99)		(99)
Other changes in operating assets and liabilities		(27)		(27)
Cash provided by operating activities	s	950	s	1,100
Capital expenditures including nuclear fuel		(371)		(371)
Solar development expenditures		(29)		(29)
Other net investing activities		(20)		(20)
Free cash flow	s	530	s	680
Working capital and margin deposits		(99)		(99)
Solar development expenditures		29		29
Taxes related to Alcoa Settlement		39		39
Generation plant retirement expenses		42		42
Payments funded from restructuring escrow accounts		59		59
Adjusted free cash flow	<u>s</u>	600	S	750

<sup>(</sup>a) For purposes of our 2018 guidance reconciliation, mark-to-market adjustments are assumed to be zero.